

### AAAC's Staff Roles: From Club Development to Community Development



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## Setting the stage



#### Club Manager - the original job description

- Administration
- Club development
- PDO support
- Customer service
- Volunteers
- ASV & other partnerships
- Marketing/communication





#### Club Manager - evolution of the role

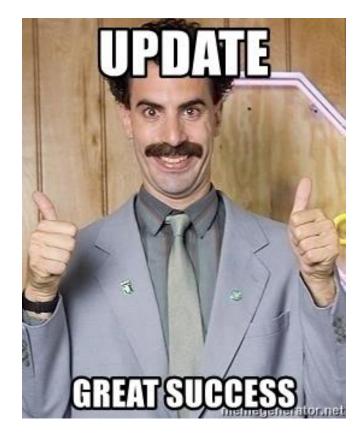
- What worked
- What didn't work
- Accomplishments
- Getting busier
- Shifting focus





#### Club Manager - updated job description

- Routine administration
- Business development
- Fundraising/funding
- Marketing, publicity, PR
- Recruiting, human resources
- CDO support
- Committee support







#### Pathway Development - History

- 2009 ASV Opens
- 2012 London Olympics
  - 2013 Club Together Officer
- 2014 Glasgow Games
  - 2015 SAL Regional Dev Role Disbands
  - 2015 Oil&Gas Downturn Starts
- 2016 PDO & Manager Established
- 2020 PDO & Manager Renewed



#### Pathway Development

- Pre PDO, squads largely independent with minimal collaboration
- Definition between groups limited
- Lacking clarity on how athletes are to progress
- Lacking organisation in onboarding new athletes
- Lacking central support of coaches

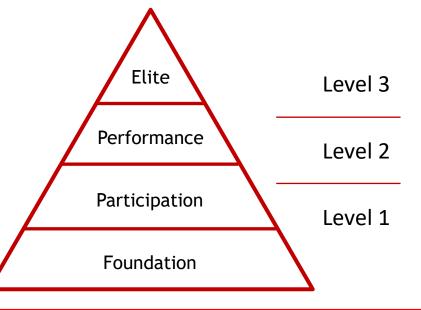


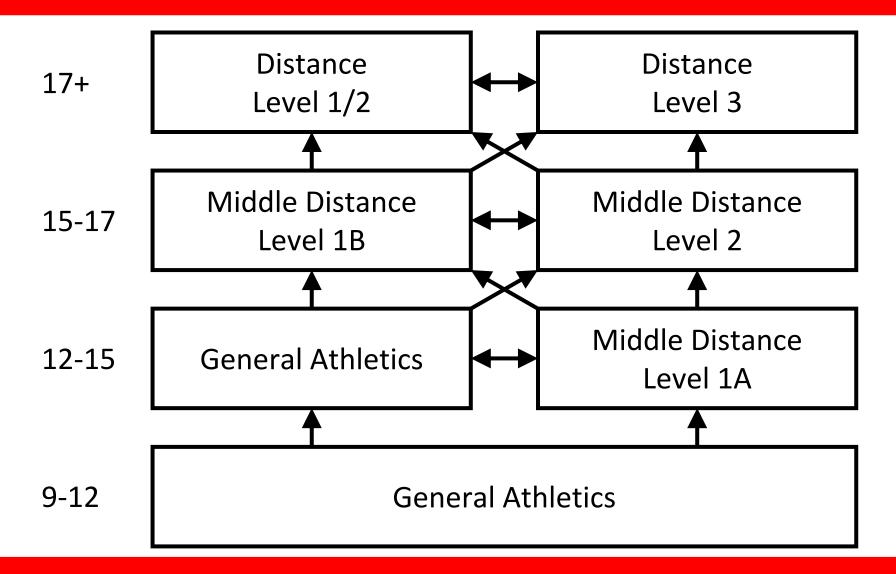
#### Pathway Development

- Definition of squads per Levels 1 3
- Links with exterior foundation groups
- Progression window management
- Academy oversight
- Coach support focal point
  - CPD
  - Qualification/s
  - Day-to-Day facility access/issues

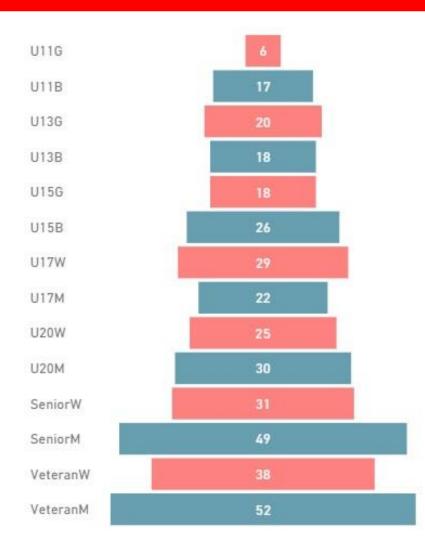


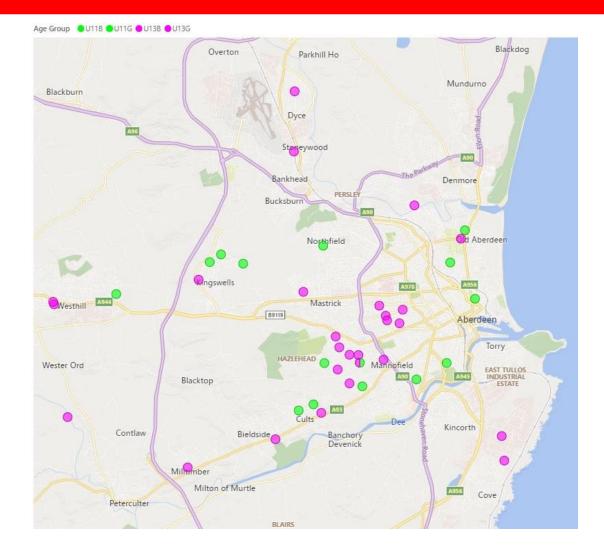














Pathway Development - 2020+

- Continued links between foundation groups
- New layer of local foundation athletics
- Establishment and support of new groups
- Each to be made self-sufficient
- Ongoing reduced coach support
- Improved disability access
- Groups potentially become source of revenue



Shift from club to community: natural progression toward being actively inclusive

- SIMD areas
- Disability
- Adult beginners









# Thank you!

## Questions

